



Nancy Sestak, Donor Systems Consultant

Nancy Sestak is donor systems consultant with Coxe Curry & Associates. In this role, she is using her extensive experience to assess client database systems, provide individual and group trainings and manage database needs for our nonprofit clients. Her consulting experience includes data quality audits, report writing, vendor selection, prospect screening, revenue analysis and technical training. She also has experience with prospect management specifically in the area of metrics, activity reporting and training.

Prior to joining Coxe Curry, Nancy served as a business analyst and technical trainer at Emory University. There she oversaw the technical training of all staff that accessed the University's donor database as well as trained users on other technical systems. She also fielded questions regarding system functionality, documented system process and procedures, maintained system security and managed requests for system improvements. She held a leadership role on the Advancement Learning Network (ALN), an association of trainers who work in higher education development.

Prior to Emory, Nancy was business systems manager for Zoo Atlanta where she oversaw systems including the donor and member database as well as systems for maintaining and improving all sales and operational applications including the financial, admissions, retail and food systems. She was instrumental in implementing eCommerce solutions in time for the birth of the Zoo's first panda cub. In addition to maintaining systems, she deployed web-based, real-time activity reports to all levels of management.

Before joining Zoo Atlanta, Nancy served in various technical roles on software development teams with a focus on gathering user requirements, documenting functionality and managing the test phases of rollout plans.

Nancy has lived in Atlanta for more than 20 years and has been active in the nonprofit community. She is a founding board member of the Atlanta Community ToolBank and has served on the board of the Atlanta Hunger Walk. She also continues to be an active volunteer with the Shearith Israel Shelter.

Nancy is a graduate of Holy Cross College in Worcester, Massachusetts where she earned her bachelor's degree in Economics. She also earned her masters of business administration from Georgia State University. She and her husband, Erik, live in Atlanta.

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